

RUBRICS 101 IMPROVING PARTICIPANT PERFORMANCE

JEAN MARRAPODI & MICHAEL GETZ

2018 Training Magazine Conference Session 315





RUBRICS 101 IMPROVING PARTICIPANT PERFORMANCE

JEAN MARRAPODI & MICHAEL GETZ

2018 Training Magazine Conference Session 315

Agenda

- Overview
- Examples
- Rubrics in corporate training
- How to build rubrics
- Online tools

WHAT IS A RUBRIC?

A rubric is a coherent set of criteria for students' work that includes descriptions of levels of performance quality on the criteria.

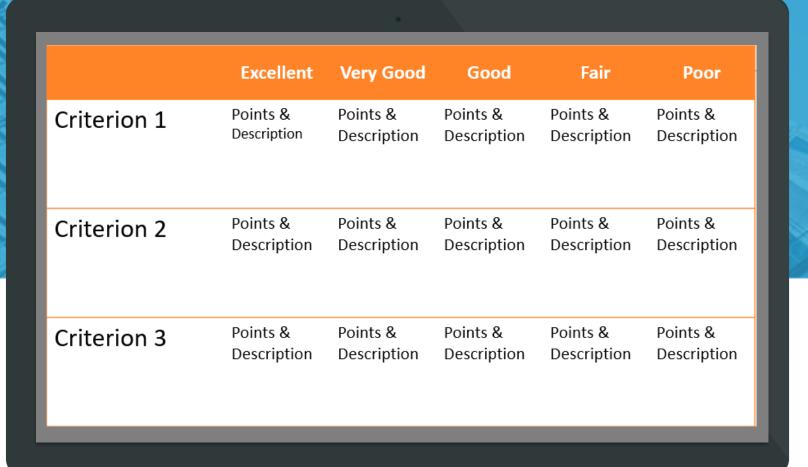
Susan Brookhart, How to Create and Use Rubrics

- an authoritative rule
- a guide listing specific criteria for grading or scoring academic papers, projects, or tests.

Merriam-Webster Dictionary







This is a rubric.



WHAT IS THEIR VALUE?

"Rubrics make assessing student work quick and efficient, and they help teachers justify [the] grades that they assign to students. At their very best, rubrics are also teaching tools that support student learning and the development of sophisticated thinking skills. When used correctly, they serve the purposes of learning as well as of evaluation and accountability."

Andrade, H.G. (2000). Using rubrics to promote thinking and learning. *Educational Leadership*, *57*(5). p. 13-18





WHAT IS THEIR VALUE?

"Rubrics make assessing student work quick and efficient, and they help teachers justify [the] grades that they assign to students. At their very best, rubrics are also teaching tools support student learning the development of sophisticated thinking rskills. When used correctly, they serve the purposes of learning as well as of evaluation and accountability."

Andrade, H.G. (2000). Using rubrics to promote thinking and learning. *Educational Leadership*, *57*(5). p. 13-18





Check the handouts for more samples

Criteria	Ratings							Pts				
Message	50.0 pts Exceptional work. Content is thoroughly covered. Presentation is logical and effective.	45.0 pt Conten well de and con Present is logica effective	nt is fined vered. tation al and	40.0 pts Content is defined and covered. Message is effective for understanding.	limite scope has is with	ent is ed, but d in and/or	Co spa Me	0.0 pts ontent arse. essage is sorganized.	10.0 pt Conten appear be cop paste of randon pieces informatic copied other sources	t s to y and of of ation from	0.0 pts Content is off topic.	50.0 pts
Medium	15.0 pts Format presents exceptionally w enhances the co	ell. Desig		12.0 pts Format present content in an understandable manner.		9.0 pts Formal accept	t is	6.0 pts Format had issues, detracting the conte	g from	not	ts at does nunicate ontent.	15.0 pts
Mechanics	grammar or	No typos, spelling, 1-3 typos, spelling,		9.0 pts 4-7 typos, spelling, grammar or punctuation errors 6.0 pts 8-10 typos, spelling, grammar or punctuation errors				0.0 pts More than 10 errors	15.0 pts			
Research	10.0 pts Used 5 or more	sources			3.0 pts 0.0 pts 1-2 sources No research		O pts o research sources included		d	10.0 pts		
APA Use	10.0 pts 8.0 pts No APA errors in citations or references punctuation or form						ots or APA issues sions or item			0.0 pts APA not used	10.0 pts	

WHY USE RUBRICS?

Make expectations clear Objective

Easy to use and explain – concise

Provide informative feedback

• Strengths & areas for improvement

Support:

- Learning
- Development of skills
- Understanding & critical thinking



HOW CAN RUBRICS BE USED IN CORPORATE TRAINING?

- 1. Review of an assignment or work product created **after a training**
 - Scored by peers, trainer or manager
 - Examples: Evaluation of a sales or customer service call or role play
- 2. Within **self-paced training** to help learners assess modeled behavior
- 3. Provide as **post-training career development** benchmarks

...and lots more!





Used for Individual Development on a Team

Individuals self assessed then chatted with manager to set goals for the next level

In your handouts

Instructional Designer Skillset

Beginner	Intermediate	Advanced	Expert
Instructional Designer	(transition to Senior)	Senior Instructional Designer	
Effectively conveys content and intent verbally and in writing.	Effectively conveys content and intent verbally and in writing. Interprets messages from others and responds accordingly.	Effective sender, receiver and interpreter of information. Ability to clarify confused messages through questioning.	Effective sender, receiver and interpreter of information. Ability to clarify confused messages and troubleshoot conflict.
Crafts understandable messages to communicate content.	Writes clear explanations and directions	Works to clarify SME content, provides effective transitions and context to material.	Ability to effectively distill complex SME messages to create effective learner content
Able to write in simplified language.	Able to write in learner-centric language. Understands learner and writes with the learner's perspective.	Able to write in learner-centric language. Understands learner and writes with the learner's perspective. Recognizes new terminology and provides glossaries or hover definitions to scaffold learning.	Ability to write for complex audiences, i.e. Senior management, English language learners
Able to edit work of someone else	Creation of documents. Leverages headers, footers, and heading styles	Creation of complex documents. Includes table of contents. May include hidden text for Instructor notes.	Creation of multi-chapter documents. Ensures consistency of all materials in all style elements.
Able to enter numbers and find data in existing workbooks	Able to build basic worksheets.	Able to create sheets to manipulate and analyze data. Can create charts and graphs to visualize data.	Able to build complex workbooks to analyze data. Can generate reports from qualitative analysis of data.
Able to enter data in a provided template.	Able to design graphically pleasing presentations. Slides are not overcrowded. Slides support content/	Able to leverage PowerPoint charting, SmartArt, picture editing tools and other features to enhance presentations.	Leverages advanced PowerPoint features. Can design presentations in a variety of styles. Uses
	Effectively conveys content and intent verbally and in writing. Crafts understandable messages to communicate content. Able to write in simplified language. Able to edit work of someone else Able to enter numbers and find data in existing workbooks	Effectively conveys content and intent verbally and in writing. Crafts understandable messages to communicate content. Able to write in simplified language. Able to edit work of someone else Able to enter numbers and find data in existing workbooks Able to enter data in a provided template. Effectively conveys content and intent verbally and in writing. Interprets messages from others and intent verbally and in writing. Avieta clear explanations and directions Able to write in learner-centric language. Understands learner and writes with the learner's perspective. Creation of documents. Leverages headers, footers, and heading styles Able to build basic worksheets. Able to design graphically pleasing presentations. Slides are not overcrowded. Slides support content/	Effectively conveys content and intent verbally and in writing. Interprets messages from others and responds accordingly. Crafts understandable messages to communicate content. Writes clear explanations and directions Writes clear explanations and directions Works to clarify SME content, provides effective transitions and context to material. Able to write in simplified language. Understands learner and writes with the learner's perspective. Able to edit work of someone else Creation of documents. Leverages headers, footers, and heading styles Able to enter numbers and find data in existing workbooks Able to enter data in a provided template. Able to design graphically pleasing presentations. Slides are not overcrowded. Slides support content/ Effective sender, receiver and interpreter of information. Ablity to clarify confused interpreter of information. Ablity to clarify confused interpreter of information. Ablity to clarify confused messages through questioning. Works to clarify SME content, provides effective transitions and context to material. Able to write in learner-centric language. Understands learner and writes with the learner's perspective. Recognizes new terminology and provides glossaries or hover definitions to scaffold learning. Creation of complex documents. Includes table of contents. May include hidden text for Instructor notes. Able to create sheets to manipulate and analyze data. Can create charts and graphs to visualize data. Can create charts and graphs to visualize data. Able to leverage PowerPoint charting, SmartArt, picture editing tools and other features to enhance presentations.

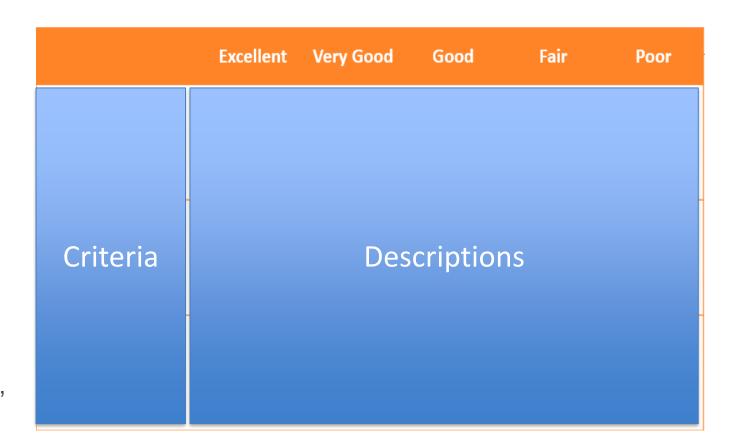
ID Skillset –© Jean Marrapodi, Applestar Productions 5/16/2015

RUBRICS HAVE TWO PARTS

CRITERIA AND DESCRIPTIONS

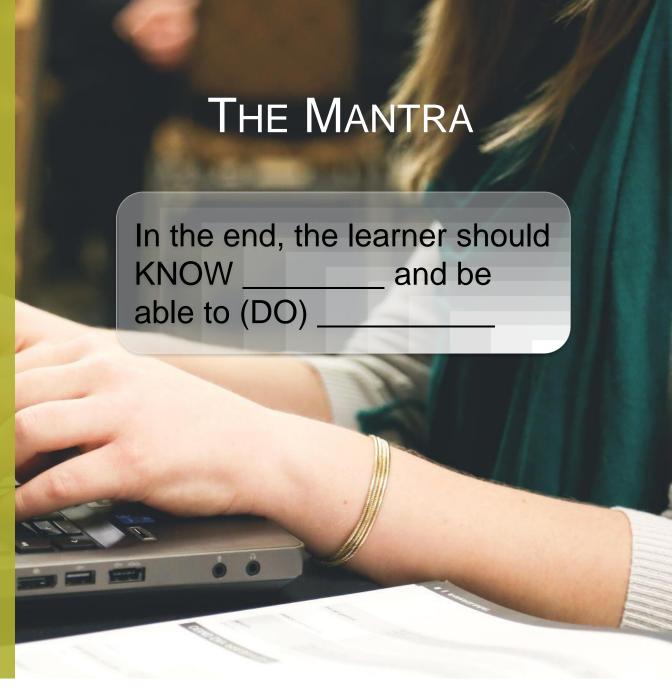
CRITERIA define the elements being reviewed. It answers **WHAT is being reviewed?** They must be appropriate, definable, observable, distinct, and able to support descriptions along a continuum.

DESCRIPTIONS describe the levels of performance on a scale, which is usually high to low. It answers **What does** [excellent, very good, good, fair, poor] look like? If the rubric is used for scoring, this section includes point values. They center the target performance (acceptable, mastery, passing) at the appropriate level.

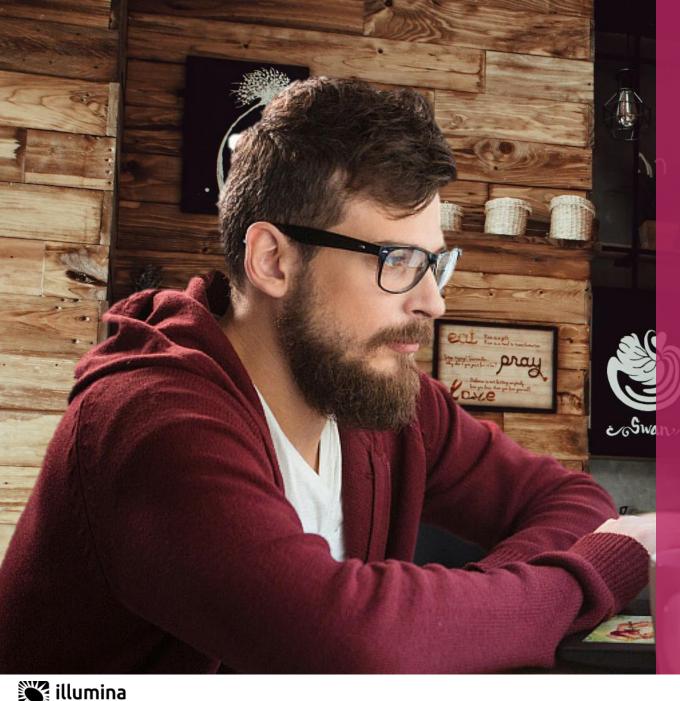


WRITING RUBRICS

- Create the parameters of the assignment first
- Start building the rubric from the learning outcomes
- Rubrics should assess against your goals







WHAT IS THE GOAL?

IN THE END, WHAT DO YOU WANT YOUR LEARNER TO KICO - AND DO -



ONAL INSTRUCT DESIGN 1



ESTABLISH THE GOAL

NA NA NA



ADD OUTCOMES TO THE GOAL

OUTCOMES

- Focus on the learner
- End state results
- WIIFM

At the end of this lesson, you should be able to use the style features of Word to create professional looking documents.

Focus on **DOING**Practical application

OBJECTIVES

- Focus on the teacher/designer
- Lesson plans
- How we get there

In this lesson, you will learn how to use the Format Painter to copy font styles

Focus on **LEARNING**Task based

OUTCOMES

In the end, the learner will KNOW _____ and be able to (DO)_____

GOAL

GOAL

Outcome 1

Outcome 2

Outcome 3

OBJECTIVES

Objective 1a

Objective 1b

Objective 2a

Objective 3a

Objective 3b

ADD OBJECTIVES TO EACH OUTCOME

GOAL

In the end, the learner will KNOW _____ and be able to (DO)

In the end, the learner will be able to select, assemble and measure ingredients to bake blueberry muffins

OUTCOMES

Learner will be able to

Assemble correct ingredients and supplies

Accurately measure ingredients and prepare for baking

Bake to proper doneness

OBJECTIVES Learner will be able to

Locate correct supplies in pantry

Locate correct supplies in refrigerator

Locate measuring tools, bowls & baking pans

Measure liquid items

Measure dry items

Use appropriate tools for mixing

Mix to appropriate consistency

Pour appropriate amount into pan

Set oven temperature

Identify time in recipe

Locate and set oven timer

Determine doneness and adjust recipe

LET'S BAKE SOME BLUEBERRY MUFFINS



HOW DO YOU KNOW THAT THEY KNOW?

ASSESSMENT

(This is where rubrics come in)



GOAL

In the end, the learner will KNOW _____ and be able to (DO)

GOAL

ASSESSMENT

Rubrics work here

OUTCOMES

And sometimes here

Outcome 1a

ASSESSMENT

Outcome 2

ASSESSMENT

Outcome 3

ASSESSMENT

OBJECTIVES

Objective 1a **ASSESSMENT**

These are usually discrete tasks that can be measured other ways.

ASSESSMENT

ASSESSMENT

Objective 3a **ASSESSMENT**

Objective 3b ASSESSMENT

ASSESS EACH COMPONENT

HOW DO THEY KNOW THAT THEY KNOW?

- Feedback
- Self measures
- Progress checks
- Reviews and

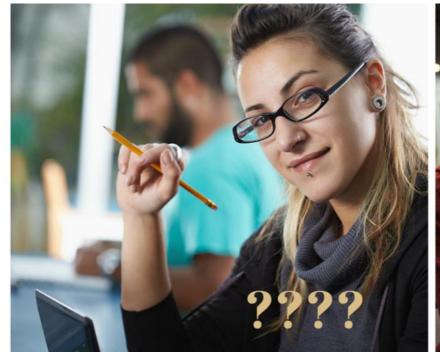
ASSESSMENT

(This is where rubrics come in for them)

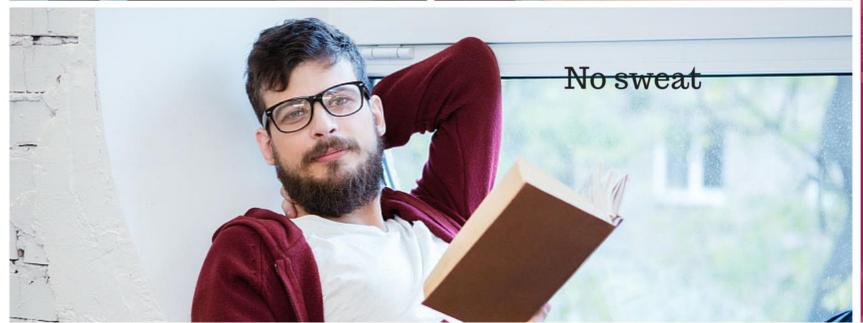












HOW DO YOU KNOW THAT THEY KNOW THAT THEY KNOW?



WRITING RUBRICS

Continued...

- Determine components for criteria
 - Use brief statements or phrases or key words
 - Each rubric item should focus on a different skill
 - Evaluate only measurable criteria
- Determine descriptions for criteria
- Ideally, the entire rubric should fit on one sheet of paper





PRESENTING THE RUBRIC

- Give with the assignment
- Explain criteria
- First use should be a pilot –
 it will need to be adjusted

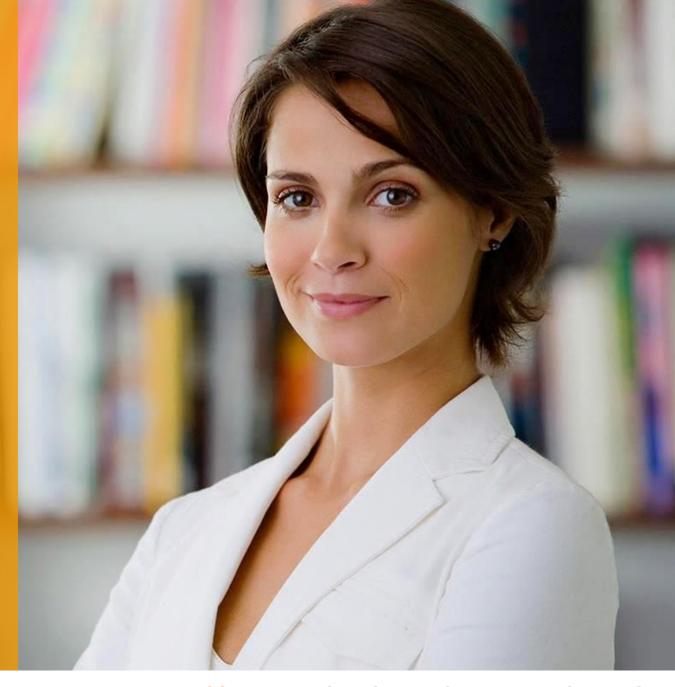


EVALUATE THE RUBRIC

After using the rubric the first time, adjust it based on what you learn

Did it work?
Was it sufficiently detailed?

Correct issues



LET'S CONSTRUCT A RUBRIC

1. Define the criteria

Task: To deliver a workshop that empowers learners with new skills

Criteria	Excellent	Good	Satisfactory	Fair	Poor

LET'S CONSTRUCT A RUBRIC

1. Define the criteria

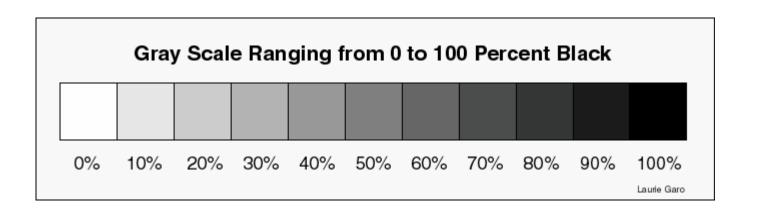
Task: To deliver a workshop that empowers learners with new skills

Criteria	Excellent	Good	Satisfactory	Fair	Poor
Preparation	RULE:	Criteria on	ly assess one	item per rov	V.
Content					
Timing					
Delivery					

THERE ARE TWO RULES FOR BUILDING RUBRICS

Rule #1: Criteria only assess one item per row.

Rule #2: Descriptions must include gradations of the same thing. Think gray scale.





LET'S CONSTRUCT A RUBRIC

2. Define the target behavior for each criteria

Task: To deliver a workshop that empowers learners with new skills

Criteria	Excellent	Good	Satisfactory	Fair	Poor
Preparation					
Content	Ask: Ho	w proficie	nt must they b	e?	
Timing					
Delivery					



How Proficient Must They Be?

Gloria Gery, 1991





RANGE OF DESCRIPTIONS AND TERMS

Above Target Target Below Target

Above Average

Average

Below Average

Excellent – Very Good

Good

Fair – Poor

Exemplary – Good

Satisfactory

Needs Improvement

Exemplary Accomplished

Successful

Developing – Beginning

Excellent

Good

Needs work

Distinguished – Proficient

Successful

Apprentice – Novice



LET'S CONSTRUCT A RUBRIC

2. Define the target behavior for each criteria

Task: To deliver a workshop that empowers learners with new skills

Criteria	Excellent	Good	Satisfactory	Fair	Poor
Preparation			Handouts, slides, presentation ready before workshop		
Content			Well organized and suited to audience.		
Timing			Steady pace throughout.		
Delivery			Presented with authority, interacted with audience		

THINKING ABOUT DESCRIPTIONS

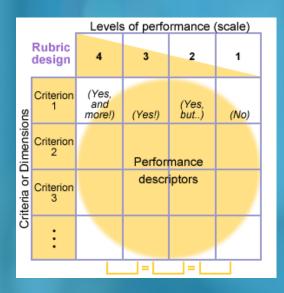
Ask what is acceptable for the item. This is the **YES**!

Ranking inferior:

- Yes, but....
- No, but.....
- No

Ranking superior

- Yes, and.....
- Yes, and more!







LET'S CONSTRUCT A RUBRIC

3. Define the behavior scale for each criteria

Task: To deliver a workshop that empowers learners with new skills

Criteria	Excellent	Good	Satisfactory	Fair	Poor
Preparation	Handouts, slides, presentation ready before workshop; exceptional material provided; greets audience at arrival	Handouts, slides, presentation ready before workshop, greets audience at arrival	Handouts, slides, presentation ready before workshop and available in app	Handouts, slides emailed to participants after workshop	No handouts or slides available for workshop
Content	Well organized and suited to audience. Covers topic completely and effectively. Includes practical application and additional resources or research.	Well organized and suited to audience. Covers topic completely and effectively. Includes practical application.	Well organized and suited to audience.	Content is well organized, appropriate to audience but missing key information.	Material disorganized and/or too advanced or simplistic for audience



YOUR TURN!!

Create a rubric on your own or with a partner

Task: To bake an edible blueberry muffin

Use the **Rubric Activity** in the handouts or recreate in your notes

Criteria	Excellent	Good	Fair	Poor
Flavor		Use		
Texture		GOOD for the		
Appearance		baseline		



GOAL

In the end, the learner will KNOW _____ and be able to (DO)

In the end, the learner will be able to select, assemble and measure ingredients to bake blueberry muffins

OUTCOMES

Learner will be able to

Assemble correct ingredients and supplies

Accurately measure ingredients and prepare for baking

Bake to proper doneness

OBJECTIVES Learner will be able to

Locate correct supplies in pantry

Locate correct supplies in refrigerator

Locate measuring tools, bowls & baking pans

Measure liquid items

Measure dry items

Use appropriate tools for mixing

Mix to appropriate consistency

Pour appropriate amount into pan

Set oven temperature

Identify time in recipe

Locate and set oven timer

Determine doneness and adjust recipe

TRAINING PLAN FOR BLUEBERRY MUFFINS

HERE'S MINE

Task: To bake an edible blueberry muffin

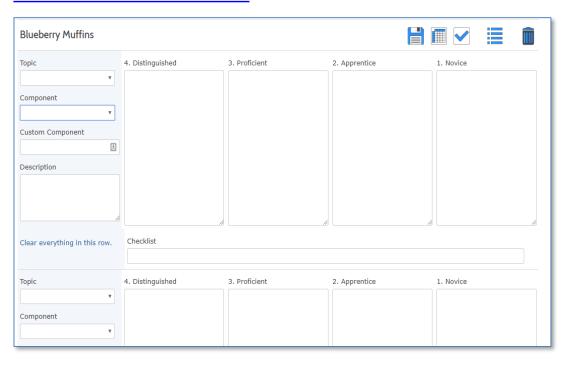
Criteria	Excellent	Good	Fair	Poor
Flavor	4 Blueberry, sweet cake, spices; nice balance	3 Blueberry, sweet cake	2 Tastes fake; Artificial flavors OR too much salt, sugar OR pockets of unmixed flour	1 Tasteless; no identifiable flavors
Texture	4 Moist, light, holds together; minimal crumbs, blueberries moist	3 Moist, holds together; some crumbs	2 Dry, overly crumbly, does not hold together OR too dense; heavy	1 Underdone, Soggy OR overdone, dry
Appearance	4 Light brown; Abundant blueberries, Blossoms over top of wrapper	3 Some blueberries visible; at or above blueberry wrapper	2 Few visible blueberries, not rising above muffin wrapper	1 Burned top No evidence of blueberries

Passing Score=9



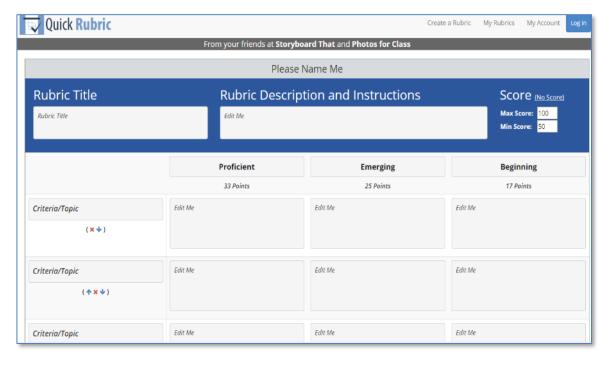
HELPFUL TOOLS

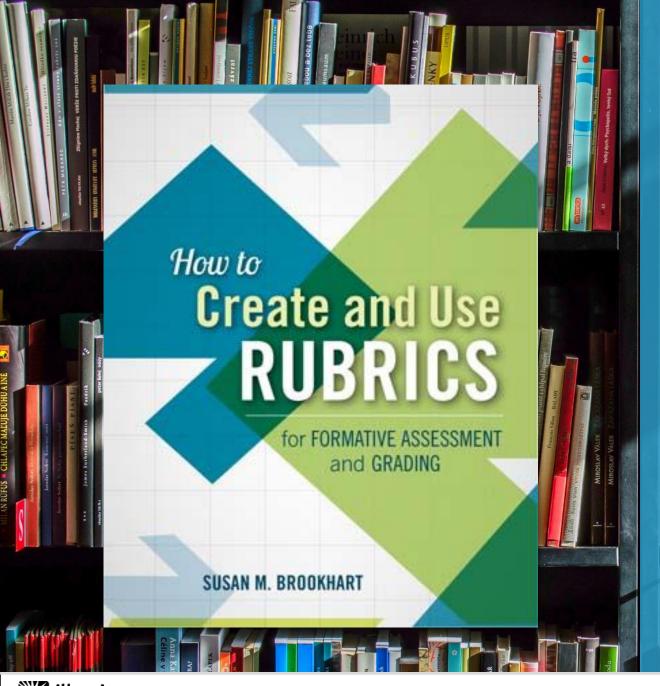
Rubric-Maker.com www.rubric-maker.com



Quick Rubric

www.quickrubric.com





How to Create and Use Rubrics for Formative Assessment and Grading

Susan M. Brookhart ©2013 ASCD Press

Excerpt in your handouts



PRACTICAL ADVICE

- Best way to create a rubric is by looking at what existing learners are doing in the assignment
- Revise, revise, revise
- Keep criteria simple one item per row
- Teach learners to
 - Review rubrics before starting assignment
 - Use rubrics as checklist before submitting
 - Score others with the rubric





Illumina Interactive, Inc. 990 Washington Street, Suite 105 Dedham, MA 02026





CONTACT US

jmarrapodi@illumina-interactive.com mgetz@illumina-interactive.com

Illumina is your comprehensive source for e-learning development services



info@illumina-interactive.com



781.467.0150



www.illumina-interactive.com

